18:47:24 From Apryl Beverly : Heyyy wonderful people! We will start promptly at 7 p.m. EDT. :) 18:58:14 From Cat Storing : Excited to be here 18:58:30 From Cat Storing : How's everybody? 18:59:56 From Jennifer Westbrook : Hey y'all! 19:00:08 From Coach Khayr : what up fam 19:00:26 From Jacqui : Hey Apryl! 19:00:36 From Gigi Biggins : Hey SUnshine 19:00:45 From Cat Storing : Hey love 19:00:52 From Felecia Storey : Hey Apryl!! 19:01:10 From Coach Khayr : This IS bible study. The Church of them Coins!!! 19:01:16 From Gigi Biggins : Welcome Newbies 19:02:06 From Sophia Antoine : @Coach Khayr AMEN!!! 19:02:09 From Gigi Biggins : Whoo hoo..Claim IT 19:02:21 From Cat Storing : Love that Coach Khayr 19:02:22 From Jacqui : I'm all for corporate clients! 19:02:34 From Cat Storing : I am ready for it ALL 19:02:38 From Cat Storing : let's see how it goes 19:02:51 From Coach Khayr : Is there a worksheet for tonight? 19:03:04 From Cat Storing : Yes, she emailed it this afternoon 19:03:24 From Coach Khayr : coachkhayr@gmail.com if someone can shoot it too me real quick 19:03:28 From Coach Khayr : Thanks in advance 19:03:55 From Apryl Beverly : http://thecopycloset.com/wp-content/ uploads/2017/09/Money-Moves-Masterclass_September.pdf 19:04:09 From LaShanna Ross : 1 19:04:09 From Cat Storing : 1 19:04:10 From Sophia Antoine : 1 19:04:10 From Gigi Biggins : 1 19:04:13 From Coach Khayr : 1 19:04:14 From Jennifer Westbrook : 1 19:04:16 From Tammy Ha : 1 19:04:18 From Felecia Storey : 1 19:04:22 From Dr. Sheva Quinn : 1 19:07:03 From Marcia Whyte : WE know you got receipts!!! 19:12:19 From Gigi Biggins : YESSS 19:12:20 From Dr. Troy Watson : 1 19:12:23 From Rachel Thibodeaux : Um yes! 19:12:23 From MJ Johnson : yESSS 19:12:26 From Sharonda Stevens : I will make time 19:12:28 From Dr. Troy Watson : Yes 19:12:28 From Marcia Whyte : yes 19:12:34 From Coach Khayr : FACTS 19:25:02 From Marcia Whyte : how do you know the email is going to go to the prospects' inbox and not the junk folder? 19:25:54 From Cat Storing : Yes! 19:26:16 From Rachel Thibodeaux : LMAO! NOT! 19:27:41 From Sharonda Stevens : Yes 19:27:48 From Felecia Storey : yes!

19:27:57 From Tracy Washington : got it 19:28:14 From Sharonda Stevens : I was trying to write it down but you were in the zoon 19:28:29 From Danielle Davis : What if we direct them to a calendar link and let them know you'll follow up in 2-3 busness days? 19:29:11 From Cat Storing : 1 19:29:12 From Dr. Troy Watson : 1 19:29:12 From MJ Johnson : 1 19:29:13 From Gigi Biggins : 1 19:29:13 From Sharonda Stevens : 1111111 19:29:13 From Felecia Storev : 1 19:29:13 From LaShanna Ross : 1 19:29:15 From Anita Gibson : 1 19:29:15 From Katrina : 1 19:29:15 From Marcia Whyte : 1 19:29:21 From Rachel Thibodeaux : 1 19:29:22 From Dannielle Lewis : 1 19:29:23 From Tracy Washington : 1 19:31:24 From Sharonda Stevens : ouch 19:31:31 From Sharonda Stevens : Pen 19:31:33 From Gigi Biggins : READY 19:31:35 From Cat Storing : ready 19:31:36 From lisa good : pen 19:31:37 From Katrina : Ready 19:32:16 From Gigi Biggins : BAMMMM 19:32:20 From Sharonda Stevens : got it 19:35:18 From Sharonda Stevens : F/U for your coins 19:35:26 From Rachel Thibodeaux : Spelling? 19:35:37 From Cat Storing : is in the book 19:35:40 From Cat Storing : MixMax 19:35:44 From Rachel Thibodeaux : Cool. Thanks! 19:37:52 From Sharonda Stevens : Shut up 19:37:56 From Rachel Thibodeaux : LMAO!!! 19:38:06 From Tracy Washington : lol...busted stalker 19:38:07 From Rachel Thibodeaux : Please don't! 19:38:27 From Gigi Biggins : And it ain't no PRIVACY...lolol 19:38:30 From Gisele Bonds : Stalkerish Tendencies! 19:38:32 From Felecia Storey : now that's a stalker 19:38:41 From Sharonda Stevens : OMG I can't 19:38:46 From Rachel Thibodeaux : "I'm following up AGAIN because Apryl told me to...dammit!" 19:39:38 From Sharonda Stevens : love it Racel 19:41:21 From Rachel Thibodeaux : :))) 19:43:45 From Sharonda Stevens : selling myself #3 19:44:15 From Gigi Biggins : Dang I have watch the replay because I have another call : (Great info as always Apryl 19:44:36 From Marcia Whyte : #nostalkerhere 19:45:33 From Cat Storing : I am all about them deposits 19:46:28 From Sharonda Stevens : #4 19:47:12 From Gisele Bonds : Are the slides supposed to be changing.

Apryl? 19:47:13 From Rachel Thibodeaux : Yep 19:47:15 From Sharonda Stevens : I want to start 19:47:20 From Marcia Whyte : I do 19:47:23 From Dannielle Lewis : me 19:47:29 From Marcia Whyte : me 19:47:31 From Jacqui : Yesvrecurring 19:47:32 From Rachel Thibodeaux : Under certain cirmcumstances. 19:48:37 From Sharonda Stevens : lol 19:48:56 From MJ Johnson : I love Ri 19:48:56 From Sharonda Stevens : correct 19:49:37 From Sharonda Stevens : cool 19:50:39 From Rachel Thibodeaux : Yes indeed! 19:52:18 From Cat Storing : I do not 19:52:20 From Cat Storing : tell me woman 19:52:25 From Sharonda Stevens : we wating 19:52:27 From LaShanna Ross : No, but please share <3 19:52:31 From Marcia Whyte : I used Hunter 19:53:43 From Cat Storing : GOLD 19:53:54 From Elaine Forbes : Awesome 19:53:57 From Felecia Storey : awesome emails!! 19:53:58 From MJ Johnson : Great tips 19:53:59 From Marcia Whyte : Banging emails ... but no surprises there 19:54:00 From Anita Gibson : Great 19:54:07 From Cat Storing : that late fee piece was a EVERYTHING 19:54:10 From Jacqui : Is it an extention on LinkedIn? 19:55:00 From Cat Storing : yes 19:55:05 From LaShanna Ross : 1 19:55:06 From Marcia Whyte : yep 19:55:06 From Elaine Forbes : yes 19:55:07 From Felecia Storey : yes 19:55:10 From MJ Johnson : 1 19:55:18 From Anita Gibson : 1 19:56:10 From Cat Storing : FIRE 19:56:13 From Cat Storing : amazing 19:56:25 From MJ Johnson : 24K Magic 19:56:29 From Rachel Thibodeaux : Wow nice! 19:56:29 From Cat Storing : oh oh it's magic 19:57:26 From Jacqui : So it's not a good idea to ask people for their email address on LinkedIn? 19:57:32 From Marcia Whyte : I love it ... Hunter is good but this is even better! 19:58:18 From Rachel Thibodeaux : No that's not likely to work. 19:58:23 From Marcia Whyte : Not gonna happen 19:58:48 From Marcia Whyte : This tool alone is worth the price of the class #wootwoot 19:59:00 From Rachel Thibodeaux : But you can also get email addresses for your current connections by exporting your connections. 19:59:24 From MJ Johnson : yesss 19:59:27 From Rachel Thibodeaux : Gotcha.

19:59:28 From Anita Gibson : Yes 19:59:28 From Marcia Whyte : yes ma'am 19:59:31 From Marcia Whyte : hey copywriting mama, this is Noelle. I'm listening in with my mom. here is my question ... is this tool good for instagram? 19:59:34 From MJ Johnson : I love secrets 19:59:34 From Jacqui : Ok, it's for corporate clients. 20:00:35 From MJ Johnson : no 20:01:12 From Sharonda Stevens : cool 20:01:46 From Rachel Thibodeaux : A-ha...as I rub my hands together excitedlv! 20:01:50 From Sharonda Stevens : I'm signed up for sellhack 20:01:50 From Cat Storing : Totally 20:01:56 From Anita Gibson : yes 20:02:02 From Sharonda Stevens : yes we are with you 20:02:05 From Marcia Whyte : that's amazing! 20:02:10 From Sharonda Stevens : Thank You 20:02:22 From Cat Storing : How often do you do your Linkedin Prospecting? Daily? 20:02:40 From Marcia Whyte : Cici is THE TRUTH!! 20:03:13 From Marcia Whyte : I feel like twirling my handlebar mustache while laughing maniacally...that's how good this info is 20:06:21 From Marcia Whyte : hey copywriting mama, this is Noelle again. here is another question...are these emails good for someone cold prospecting speaking gigs? 20:08:53 From Apryl Beverly : shotsfiredlive.co 20:09:12 From Marcia Whyte : yes! 20:10:00 From MJ Johnson : what if you cant attend live 20:10:02 From Cat Storing : was going to ask about virtual option for us not in the ATL 20:10:07 From Cat Storing : You Rock! 20:10:12 From Cat Storing : Seriously 20:11:07 From Cat Storing : Thank You! 20:11:18 From Rachel Thibodeaux : Another great tool to use for LinkedIn to track prospects, etc (kind of like a CRM) is Dux Soup. It's a Chrome extension and free. Allows you to tag people and run reports from LI. 20:12:38 From Jacqui : At the live event do you suggest people to get on IG, FB or Periscope live daily selling our services? 20:13:15 From Sharonda Stevens : Thanks Rachel 20:13:47 From MJ Johnson : Thanks Rachel 20:14:01 From Marcia Whyte : Your message is "STICKY" 20:14:15 From Rachel Thibodeaux : You guys are welcome! 20:14:32 From Rachel Thibodeaux : You better talk about the power of branding Apryl Beverly! 20:14:50 From MJ Johnson : website again 20:14:59 From Elaine Forbes : me virtual 20:15:03 From Apryl Beverly : shotsfiredlive.co 20:15:11 From Marcia Whyte : what's the code? 20:15:17 From Jacqui : Thank you I get it. LinkedIn will close your

account if you use a Chrome extension. 20:15:17 From Apryl Beverly : MONEY 20:15:19 From Rachel Thibodeaux : I'll consider virtual option. Gotta double check that date. 20:15:52 From Rachel Thibodeaux : I've been using Dux Soup for months. Other LI experts recommend DS. 20:16:11 From Jacqui : LinkedIn sent an email about Chrome extension. 20:16:32 From Marcia Whyte : Then disregard Hunter ... it is a Chrome extension. Didn't mean to share that info to jeopardize anyone 20:16:49 From MJ Johnson : will the live be recorded? 20:17:05 From MJ Johnson : Thanks! 20:17:20 From MJ Johnson : I am new. Live in Detroit. 20:17:35 From MJ Johnson : The D! 20:17:37 From Marcia Whyte : Good night BeY-Apryl ... lol 20:17:55 From Jacqui : What was the date and link again? 20:18:03 From Gisele Bonds : West Coast in the house too, lol 20:18:20 From Sharonda Stevens : Good night 20:18:26 From MJ Johnson : LOL West Coast. 20:18:27 From Gisele Bonds : We keep it GOLDEN...State that is 20:18:43 From Apryl Beverly : shotsfiredlive.co 20:18:46 From Jacqui : Thanks so much! 20:18:53 From Cat Storing : You did this thing 20:18:57 From Tracy Washington : oh yea...all in cavs 20:19:08 From Danielle Davis : Thank you! 20:19:17 From MJ Johnson : i want the book 20:19:30 From Cat Storing : You should let u order it for those of us that register for virtual 20:19:39 From Cat Storing : so we get it on time 20:19:45 From Christy Copeland : Awesome! 20:19:55 From MJ Johnson to Apryl Beverly (Privately) : I will be getting ready for surgery. 20:20:36 From Sharonda Stevens : I want one 20:20:39 From Cat Storing : Thank you! 20:20:40 From MJ Johnson : Yesss Cat!! 20:20:45 From Cat Storing : You rock! 20:21:05 From Cat Storing : Ask and you shall receive 20:21:12 From MJ Johnson : DOPEEE! 20:21:26 From Christy Copeland : Thank you! 20:21:31 From Apryl Beverly to MJ Johnson (Privately) : Sorry to hear that, love! 20:21:37 From MJ Johnson to Apryl Beverly (Privately) : :) 20:22:39 From Tracy Washington : Thank you Apryl. 20:22:53 From Tracy Washington : 330 20:23:08 From Tracy Washington : right...we all im 20:23:11 From Tracy Washington : me too 20:23:15 From Tracy Washington : Akron 20:23:19 From Tracy Washington : west side 20:23:22 From Jacqui : Thanks so much for sharing vary valuable content 20:23:34 From MJ Johnson to Apryl Beverly (Privately) : where do i

add the code 20:23:35 From OMARIA T : thank you! 20:23:35 From Anita Gibson : Thank you 20:23:54 From MJ Johnson to Apryl Beverly (Privately) : Paypal 20:25:21 From MJ Johnson to Apryl Beverly (Privately) : ok.. 20:25:59 From MJ Johnson to Apryl Beverly (Privately) : Done.