19:31:12 From Monica Black : Hello, y'all! 19:31:23 From Coach Khayr : WHAT UP FAM!!!! 19:31:35 From Coach Khayr : Week 4 IS IN THE BUILDING!!! 19:31:39 From April Bewell : hey coach! hey monica! 19:31:48 From Coach Khayr : PEACE April 19:32:11 From Nicole : hola 19:32:34 From Monica Black : This is gonna be gooood! 19:33:00 From April Bewell : we can see! 19:33:15 From Monica Black : Seeing you! 19:36:51 From Coach Khayr : A HE????? 19:36:56 From Coach Khayr : Wooorrrrdddd??? 19:38:03 From Nicole : It's all good on the 13th! Go Alston the Great. He has some future planned! 19:38:30 From Monica Black : I want hkm to negotiate for me! 19:40:27 From Monica Black : shoot! 19:40:37 From Tonya : Yes 19:40:38 From Monica Black : I can hear 19:40:40 From April Bewell : yes! we hear you. 19:40:40 From Nicole : hear you yes see you no 19:40:46 From Trina : I can hear you 19:40:57 From Coach Khayr : Volume Still Choppy 19:40:57 From itrinette : can hear you 19:41:00 From Monica Black : I see your profile pic 19:41:18 From Coach Khayr : Do a Mic Check 19:41:27 From Monica Black : got your camera 19:42:16 From Monica Black : Wayment... no sound 19:42:38 From Monica Black : no pic either 19:42:50 From Coach Khayr : "Dear Internet Angels, Please let Apryl get us this money tonight till 9 is pm and then you can have your way with her." 19:43:03 From April Bewell to Apryl Beverly (Privately) : we cant hear you Apryl 19:43:04 From Monica Black : better 19:43:05 From Coach Khayr : yes 19:43:06 From Nicole : A little 19:43:08 From April Bewell to Apryl Beverly (Privately) : oh okay 19:43:11 From Coach Khayr : talk a little bit. 19:43:11 From April Bewell to Apryl Beverly (Privately) : better now 19:43:13 From itrinette : that better 19:43:17 From Nicole : yes 19:43:19 From Monica Black : yes 19:43:19 From Nicole : better 19:43:20 From Trina : little bit better 19:43:30 From Trina : not now. 19:43:34 From Monica Black : 1 19:43:34 From Trina : we are good to go 19:43:35 From Nicole : 1 19:43:37 From Trina : 1 19:43:38 From Coach Khayr : 1. Pray for her y'all. 19:43:39 From Tonya : 1

19:43:40 From itrinette : 1 19:43:45 From Coach Khayr : and her internet 19:46:12 From Monica Black : I remember that... *nostalgia kicking in* 19:48:09 From Monica Black : breaking up again 19:48:21 From Monica Black : say something 19:48:21 From itrinette : gone 19:48:28 From Elaine : no sound 19:48:37 From Monica Black : yes 19:48:39 From April Bewell to Apryl Beverly (Privately) : i see you 19:49:05 From Monica Black : ok 19:49:05 From Coach Khayr : We can see you and hear you. 19:49:06 From Trina : volume is good 19:49:07 From Trina : 1 19:49:08 From itrinette : clear 19:49:09 From Coach Khayr : 1 19:49:11 From Elaine : 1 19:49:11 From Monica Black : 1 19:49:21 From Coach Khayr : whatever to the wifi 19:49:27 From Monica Black : lol 19:49:29 From April Bewell to Apryl Beverly (Privately) : okay now. 19:51:25 From Monica Black : cha-ching 20:02:37 From Monica Black : they work! 20:02:38 From Trinette Stanford : got it 20:06:32 From Monica Black : 1 20:09:26 From Nicole : My coach called it "showing the panties for free" 20:09:31 From Monica Black : wow! 20:09:44 From Nicole : You can't solve their problems for free...it's worth charging for 20:10:11 From Monica Black : lol, Nicole! 20:13:21 From Coach Khayr : Apryl said, "It's nice but we could spruce it up." lol 20:13:31 From Nicole : Thank you Apryl the examples are super helpful 20:13:34 From April Bewell : lol. 20:18:12 From Monica Black : That's a sentence, Apryl! 20:18:20 From Monica Black : whew! 20:19:08 From Coach Khayr : QUESTION 20:19:20 From Coach Khayr : Do we have to have element 4? 20:19:21 From Coach Khayr : ok 20:19:45 From Coach Khayr : THAT'S what I thought. 20:19:47 From Coach Khayr : Ok. 20:22:57 From Monica Black : yaaaaaay! 20:23:15 From Monica Black : side eyeing wifi 20:24:02 From Tonya : I spent time with you in Indy 20:24:33 From April Bewell : shotsfiredlive.co 20:24:34 From Monica Black : For tickets: shotsfiredlive.co 20:24:46 From Trinette Stanford : I have seen you in person 20:24:46 From Coach Khayr : Q: If I'm balling out with Week 3 Sales pages, do I need a lot of Week 4 Product/Services pages? They seem VERY similar and doing th same thing.

20:25:02 From Elaine : I was there 20:26:19 From Coach Khayr : So in my case, LANDING PAGES can be for my webinars and PROUCT/SERVICES pages are for my "services" that I have listed on ONE page. Is that it? 20:26:48 From Coach Khavr : I'm excited 20:27:42 From Elaine : Can I use the product page for my book? 20:28:40 From D'Eidra : How they can relate to the story of the book 20:28:43 From Elaine : ok got it 20:28:49 From Coach Khayr : Soooooooo, Baab's is your MAIN page and THE COPY CLOSET is a "PRODUCT"? 20:29:52 From Elaine : So I help people with contract submittion that would be a product? 20:30:24 From Elaine : I have a class for certification 20:30:33 From Coach Khayr : YEAH, so if you have a product description of "THE COPY CLOSET" even though it has it's own site, it's still a "PRODUCT" that needs it own site (due to size and performance needs)? 20:30:38 From Coach Khayr : I think that's GENIUS!! 20:31:08 From Coach Khayr : THE G IN GEMINI IS FOR "GENIUS"!!!! 20:32:01 From Elaine : I have a sales page for the class 20:32:31 From Elaine : got it 20:32:56 From Nicole : cool 20:33:04 From Coach Khayr : THE G IN GEMINI IS FOR "GENIUS"!!!! 20:33:11 From Trina : Thank you for the clarification! I have a service-based business and was completely lost! 20:34:20 From Coach Khayr : CAN YOU SPEAK on Keywords real quick? (used in our copy) IN product description, for SEO purposes 20:35:05 From Coach Khayr : "DIGITAL FOOTPRINTING USING COPY" 20:35:19 From Nicole : To confirm, next week is our last week? 20:35:33 From Nicole : N0000000000 20:35:56 From D'Eidra : Where is the teary eyed emoji? :-) 20:36:03 From Monica Black : lol 20:36:59 From Nicole : loved it. ready to get to work 20:37:02 From Coach Khayr : today was MONEY!!!! 20:37:12 From Elaine : Irieeee 20:37:22 From Tonya : Class was great! Gotta start doing homework! 20:37:37 From Trina : loved it!! ready to put what I learned into action! 20:37:47 From Coach Khayr : SIDE EYE FOR THE WI FI!!! 20:37:51 From Elaine : Great Class. Learn a lot 20:37:51 From Monica Black : lol! 20:38:02 From Trinette Stanford : Loved it! 20:38:13 From April Bewell : bye!